## Message Text

LIMITED OFFICIAL USE PAGE 01 STATE 141264 46 ORIGIN XMB-04 INFO OCT-01 EUR-12 EA-06 ISO-00 EB-07 COME-00 TRSE-00 CIAE-00 INR-07 NSAE-00 /037 R 09 DRAFTED BY:XMB:C.A. LEIK/RCL APPROVED BY:EB/OCA/CM:LAKLIEFORTH XMB:RAYMOND J ALBRIGHT XMB; WARREN W GLICK EB/IFD/ODF:RASWART EB/EWT:RPRACHT-INFO EUR/EE:DMILLER INFO ----- 069474 R 171418Z JUN 75 FM SECSTATE WASHDC TO AMEMBASSY WARSAW INFO AMEMBASSY LONDON AMEMBASSY TOKYO LIMITED OFFICIAL USE STATE 141264 E.O. 11652: N/A TAGS: EGEN SUBJECT: 50,000 TON FOUNDRY (CONTRACT PRICE DOLS 90,000,000) AND DIE FORGE (CONTRACT PRICE DOLS 110,000,000) REF: STATE 103636, STATE 108720, WARSAW 3228 1. EMBASSY IS AWARE (REFTELS) OF RELATED POLISH PROJECTS FOR A FOUNDRY AND FORGE AT HUTA STALOWA WOLA. EXIMBANK HAS BEEN ADVISED THA U.K. SUPPLIERS ARE OFFERING WITH ECGD SUPPORT A CREDIT PACKAGE WHICH INCLUDES 85 PERCENT COVERAGE AT 6.5 PERCENT INTEREST FOR ENTIRE PROJECT OF FOUNDRY AND FORGE. HOWEVER, PRELIMINARY CHECKING LEAVES SOME DOUBT WHETHER THE U.K. OFFER COVERS BOTH PLANTS OR ONLY THE FORG LIMITED OFFICIAL USE LIMITED OFFICIAL USE PAGE 02 STATE 141264

2. EIB HAS APPROVED A PRELIMINARY COMMITMENT ON THE FOUNDRY FOR A

45 PERCENT CREDIT AT 8 PERCENT WITH TEN-YEAR REPAYMENT TERMS AFTER START-UP. THE FORGE IS UNDER CONSIDERATION. BOTH APPLICATIONS INVOLVE SWINDELL-DRESSLER AS THE SUPPLIER. ONE ECGD REPORT STATES THAT IT IS CONSIDERING A 85 PERCENT CREDIT FOR THE FORGE ON REPAYMENT TERMS SIMILAR TO OURS WITH A MINIMUM INTEREST RATE OF 8 PERCENT. NO MENTION WAS MADE OF THE FOUNDRY AND WE ARE ATTEMPTING TO CLARIFY THEIR SUPPORT IF ANY OF THIS EQUIPMENT. THE JAPANESE EXIMBANK REFERS ONLY TO THE FOUNDRY AND MENTIONS EIGHT-TEN YEAR TERMS AS PROBABLE.

WE HAVE BEEN UNDER THE IMPRESSION THAT THE TWO CONTRACTS WOULD BE AWARDED SEPARATELY WITH THE FOUNDRY TO BE FIRST. RECENT INFORMATION CITED ABOVE FOR THESE PROJECTS IS CONFUSING AND WE HAVE REQUESTED A CLARIFICATION FROM HANDLOBANK.

- 3. REQUEST EMBASSY CONTACT VICE PRESIDENT WOLOSZYN AT FOREIGN TRADE BANK TO ASCERTAIN IF CONTRACTS ARE TO BE LET SEPARATELY OR SIMULTANEOUSLY. WOULD APPRECIATE ALSO ANY INFORMATION WHICH CAN BE OBTAINED ON U.K. CREDIT OFFER.
- 4. ANY ADDITIONAL COMMENTS AND OBSERVATIONS WHICH WILL ASSIST EXIM IN PROVIDING SWINDELL-DRESSLER WITH COMPETITIVE FINANCING WILL BE APPRECIATED. IF U.K. IS IN FACT OFFERING REPORTED CONCESSIONARY CREDIT, EXIM IS PREPARED TO PRESENT ITS BEST POSSIBLE SUPPORT AND EXIM HAS SO ADVISED ECGD. KISSINGER

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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Disposition Action: RELEASED
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Disposition History: n/a
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Disposition Remarks:
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Subject: 50,000 TON FOUNDRY (CONTRACT PRICE DOLS 90,000,000) AND DIE FORGE (CONTRACT PRICE DOLS 110,000,000)

TAGS: BEXP, PL To: WARSAW Type: TE

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